

**Industrial Enterprise Development Institute (IEDI)**  
**Tripureshwor, Kathmandu**  
**Program on**  
**Modular Learning System in Supply Chain Management Program (MLS-SCM ®)**  
(Developed by International Trade Center, Geneva, Switzerland)

### **About MLS-SCM®**

The Modular Learning System in Supply Chain Management MLS-SCM® was launched in 2001 by International Trade Center, Geneva to address the demand for longer term, tangible and high quality training in International Purchasing and Supply Chain Management. The MLS-SCM® programme consists of a series of complete and up to date training packs on supply chain management and a professional certification programme. The symbol ® signifies the power of purchasing which is one key element of this programme. It responds to enterprises' rapidly growing need to develop skills in Supply Chain Management, a key area for competitiveness and export performance. The MLS-SCM® is aimed specifically at staff responsible for managing, purchasing and supply chain operations in enterprises. This is also an ISO 9001:2008 certified program.

The programme network covers more than 50 countries. Over 1,500 trainers attached to these institutions are involved in teaching the programme and more than 30,000 executives/professionals have benefited from this training.

### **Who is it for?**

This program is intended to present and future managers, financial managers, operation managers, procurement heads and staff responsible for Purchasing and Supply. This unique and practical UN-based global programme developed for capacity building of developing countries and LDCs allows for:

- Enhancing competitiveness by cutting cost,
- Saving on supply and purchase expenditure of companies/organisations,
- Reducing supply lead time,
- Improving performance and better relationship with suppliers,
- Providing better logistics and inventory management,
- Enhancing ability to take advantage of emerging opportunities in international market,
- Providing career development, promotion, improved job possibilities for participants

### **List of MLS-SCM® Modules**

The MLS-SCM materials consists of a series of complete training modules covering all key aspects of purchasing and supply chain management in a practical and structured manner developed by internationally reputed consultants of the ITC for trade capacity building of the developing and least developed countries (LDCs).

The MLS-SCM currently consists of the following Modules:

#### **Core Modules:**

1. Understanding the Corporate Environment
2. Specifying Requirements & Planning Supply
3. Analysing Supply Markets
4. Developing Supply Strategies
5. Appraising & Short-listing Suppliers
6. Obtaining & Selecting Offers
7. Negotiating
8. Preparing the Contract
9. Managing the Contract and Supplier Relationships
10. Managing Logistics in the Supply Chain
11. Managing Inventory
12. Measuring and Evaluating

**Supplementary Modules:**

13. Environmental Procurement
14. Group Purchasing
15. E-procurement
16. Customer Relationship Management
17. Operations Management
18. Managing Finance along the Supply Chain
19. Packaging in Supply Chain.
20. SME Training Pack - Supply Chain Management for SMEs (Independent training pack)

**The International Professional Certification Programme**

One of the pillars of the MLS-SCM programme is the granting of professional certification. The ITC certification process consists of a flexible three-step approach that provides with increasing professional recognition. The three levels of professional recognition offered are:

The **International Certificate in Supply Chain Management**, awarded after successful completion of the exams for individual Modules 1-6 or 3 in 1 (modules 1-3 and modules 4-6)

□ The **Advanced International Certificate in Supply Chain Management**, awarded after successful completion of the exams for the above Modules plus individual Modules 7-12. or 3 in 1 (modules 7-9 and modules 10-12)

□ The **International Diploma in Supply Chain Management**, awarded upon successful completion of all the 12 Modules plus individual Modules 13-18 or 3 in 1 (modules 13-15 and 16-18)

Through a reciprocity agreement with the Institute for Supply Management (ISM) in the US, holders of ITC's MLS-SCM diploma can also apply to ISM to obtain the Certified Professional in Supply Management® (CPSM®) credential.

In Nepal, IEDI is one and only Authorised Examination Body (AEB) of the Geneva-based International Trade Centre (ITC)-UN/WTO. The exams themselves are developed and marked by an international panel of experts consisting of high-level specialists from all continents.

**About IEDI:**

IEDI is an autonomous institution formed under IEDI Act 1996 and conducts various demand based programmes on entrepreneurship and management development to help potential and existing entrepreneurs to start and run their enterprise competitively. It also develop human resources needed to such kind of programs by conducting Training of Trainers' (ToT) programs. Modular Learning System in Supply Chain Management (MLS/SCM ) developed by International Trade Center (ITC) is one of them. IEDI is initiating training programs on Modular System in Supply Chain Management Program (MLS-SCM (P) of International Trade Centre (ITC), the joint agency of the World Trade Organization and United Nations which works at enhancing competitiveness of developing countries in the global markets and expediting economic development.

**About ITC:**

The International Trade Centre (ITC) is the only development agency that is fully dedicated to supporting the internationalization of small and medium-sized enterprises (SMEs). The agency enables SMEs in developing and transition economies to become more competitive and connect to international markets for trade and investment. (ITC) is the joint agency of the World Trade Organization and the United Nations.

For more details please contact:

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**Industrial Enterprise Development Institute (IEDI)  
Tripureshwor, Kathmandu**

**Training of Trainers on 'Modular System in Supply Chain Management'( MLS-SCM®)**  
(A Complete Training Package, developed by ITC, Geneva)

**Program Information**

**The Program:**

This program is based on Modular Learning System in Supply Chain Management (MLS-SCM®) Training Package developed by International Trade Center (ITC), Switzerland, Geneva.

**Objectives:**

The overall objective of this course is to enable the participants to be able to become trainer/ facilitator of MLS-SCM® and to develop pool of trainer in ITC's MLS-SCM training package.

**Target Group/Entry Requirement:**

This message is intended for *professionals* in the area of purchasing and supply chain management who would wish to become *trainers* on a part-time basis. Interested candidates would be expected to fulfil the following minimum criteria:

- Master degree in management or other related field or Bachelor degree with 3 years of practical experience in the area of purchasing, supply management, logistics management, inventory management or related areas.
- A genuine desire to help others learn and improve.
- A firm commitment to function as a part-time trainer/resource person for IEDI

**How will you benefit? :**

Trainers joining this programme will:

- Be aware of the latest tools and techniques in the area of Supply Chain Management
- Be recognised by the Nepali business community as SCM specialist & trainers.
- Have the pleasure of knowledge sharing and of helping professionals & companies in Nepal to improve and develop.
- Join a global network of specialised trainers
- Interested potential trainers will be trained by qualified ITC trainers and will also receive the necessary coaching to become effective trainers.

**Contents of the Training:**

- Purchasing and Supply Management in new millennium
- Presentation with feedback, group work and discussion on Module 1 to 12
- Aspects of Learning
- Training Techniques
- Presentation Skill
- Designing Session Plan
- Micro Teaching and Feedback

**Training Method:**

- Group discussion
- Individual Presentation
- Individual and group exercise
- Lecture

**Time, Date & Venue:**

The training will be conducted for five days 10:30 AM to 5:00 PM in IEDI training hall in Tripureshwor, Kathmandu. The program will be organized on 13-17 Jestha ,2075 (27-31 May, 2018) .

**Last Date for Registration :** 23 May, 2018 (9 Jestha, 2075).

**Resource Person:**

The training will be conducted by the trainer trained and recognized by ITC on Modular Learning System on Supply Chain Management (MLS-SCM) who are senior professionals in different organizations including IEDI having expertise and experience in this field.

**Training Cost:**

Subsidized cost of the training will be NRs.4,500.00 per participant for each module inclusive of all costs including: participant royalty fees at ITC, eBooks and learning material, basic stationery, Lunch and refreshments

**Award:**

Successful participants will be awarded with training completion certificate.

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